

100 % FRUIT JUICE BID
SALES HISTORY 2012-2013

| JUICE BID FY 2012-2013 | 4527 | | | 4446 | | | 4441 | | | 4458 | | | TOTAL |
|---------------------------|--------------------------------|----------------|-------------|--------------------------------|----------------|-------------|--------------------------------|----------------|-------------|--------------------------------|----------------|--------------|--------------|
| | Orange Juice 6 oz. Pouch 64/cs | | | Orange Juice 6 oz. Gable 70/cs | | | Orange Juice 4 oz. Pouch 96/cs | | | Orange Juice 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.76 | 29 | \$341.04 | \$0.00 | 0 | \$0.00 | \$12.80 | 353 | \$4,518.40 | \$10.10 | 1,924 | \$19,432.40 | \$24,291.84 |
| September (17D) | \$11.76 | 44 | \$517.44 | \$0.00 | 0 | \$0.00 | \$12.80 | 535 | \$6,848.00 | \$10.10 | 3,065 | \$30,956.50 | \$38,321.94 |
| October (22D) | \$11.76 | 60 | \$705.60 | \$0.00 | 0 | \$0.00 | \$12.80 | 774 | \$9,907.20 | \$10.10 | 4,312 | \$43,551.20 | \$54,164.00 |
| November (18D) | \$11.76 | 69 | \$811.44 | \$0.00 | 0 | \$0.00 | \$12.80 | 598 | \$7,654.40 | \$10.10 | 3,534 | \$35,693.40 | \$44,159.24 |
| December (15D) | \$11.76 | 29 | \$341.04 | \$0.00 | 0 | \$0.00 | \$12.80 | 459 | \$5,875.20 | \$10.10 | 3,108 | \$31,390.80 | \$37,607.04 |
| January (17D) | \$11.76 | 72 | \$846.72 | \$0.00 | 0 | \$0.00 | \$12.80 | 617 | \$7,897.60 | \$10.10 | 4,157 | \$41,985.70 | \$50,730.02 |
| February (18D) | \$11.76 | 65 | \$764.40 | \$0.00 | 0 | \$0.00 | \$12.80 | 530 | \$6,784.00 | \$10.10 | 4,256 | \$42,985.60 | \$50,534.00 |
| March (16D) | \$11.76 | 43 | \$505.68 | \$0.00 | 0 | \$0.00 | \$12.80 | 513 | \$6,566.40 | \$10.10 | 3,582 | \$36,178.20 | \$43,250.28 |
| April (21D) | \$11.76 | 94 | \$1,105.44 | \$0.00 | 0 | \$0.00 | \$12.80 | 789 | \$10,099.20 | \$10.10 | 5,523 | \$55,782.30 | \$66,986.94 |
| May (22D) | \$11.76 | 67 | \$787.92 | \$0.00 | 0 | \$0.00 | \$12.80 | 742 | \$9,497.60 | \$10.10 | 5,283 | \$53,358.30 | \$63,643.82 |
| June (4D) | \$11.76 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$12.80 | 0 | \$0.00 | \$10.10 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7600 | 572 | \$6,726.72 | \$0.0000 | 0 | \$0.00 | \$12.8000 | 5,910 | \$75,648.00 | \$10.1000 | 38,744 | \$391,314.40 | \$473,689.12 |
| JUICE BID FY 2012-2013 | 4528 | | | 4437 | | | 4442 | | | 4463 | | | TOTAL |
| | Fruit Blend 6 oz. Pouch 64/cs | | | Fruit Blend 6 oz. Gable 70/cs | | | Fruit Blend 4 oz. Pouch 96/cs | | | Fruit Blend 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.69 | 29 | \$339.01 | \$13.42 | 23 | \$308.66 | \$12.65 | 293 | \$3,706.45 | \$9.86 | 1,075 | \$10,599.50 | \$14,953.62 |
| September (17D) | \$11.69 | 77 | \$900.13 | \$13.42 | 0 | \$0.00 | \$12.65 | 454 | \$5,743.10 | \$9.86 | 1,540 | \$15,184.40 | \$21,827.63 |
| October (22D) | \$11.69 | 126 | \$1,472.94 | \$13.42 | 0 | \$0.00 | \$12.65 | 638 | \$8,070.70 | \$9.86 | 2,126 | \$20,962.36 | \$30,506.00 |
| November (18D) | \$11.69 | 80 | \$935.20 | \$13.42 | 1 | \$13.42 | \$12.65 | 492 | \$6,223.80 | \$9.86 | 1,376 | \$13,567.36 | \$20,739.78 |
| December (15D) | \$11.69 | 72 | \$841.68 | \$13.42 | 0 | \$0.00 | \$12.65 | 411 | \$5,199.15 | \$9.86 | 1,082 | \$10,668.52 | \$16,709.35 |
| January (17D) | \$11.69 | 79 | \$923.51 | \$13.42 | 0 | \$0.00 | \$12.65 | 576 | \$7,286.40 | \$9.86 | 1,631 | \$16,081.66 | \$24,291.57 |
| February (18D) | \$11.69 | 84 | \$981.96 | \$13.42 | 0 | \$0.00 | \$12.65 | 625 | \$7,906.25 | \$9.86 | 1,693 | \$16,692.98 | \$25,581.19 |
| March (16D) | \$11.69 | 80 | \$935.20 | \$13.42 | 0 | \$0.00 | \$12.65 | 449 | \$5,679.85 | \$9.86 | 1,494 | \$14,730.84 | \$21,345.89 |
| April (21D) | \$11.69 | 90 | \$1,052.10 | \$13.42 | 0 | \$0.00 | \$12.65 | 790 | \$9,993.50 | \$9.86 | 2,500 | \$24,650.00 | \$35,695.60 |
| May (22D) | \$11.69 | 81 | \$946.89 | \$13.42 | 0 | \$0.00 | \$12.65 | 826 | \$10,448.90 | \$9.86 | 2,308 | \$22,756.88 | \$34,152.67 |
| June (4D) | \$11.69 | 0 | \$0.00 | \$13.42 | 0 | \$0.00 | \$12.65 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.6900 | 798 | \$9,328.62 | \$13.4200 | 24 | \$322.08 | \$12.6500 | 5,554 | \$70,258.10 | \$9.8600 | 16,825 | \$165,894.50 | \$245,803.30 |
| JUICE BID FY 2012-2013 | 4529 | | | 4447 | | | 4444 | | | 4461 | | | TOTAL |
| | Apple Juice 6 oz. Pouch 64/cs | | | Apple Juice 6 oz. Gable 70/cs | | | Apple Juice 4 oz. Pouch 96/cs | | | Apple Juice 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.50 | 48 | \$552.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 323 | \$4,031.04 | \$9.73 | 1456 | \$14,166.88 | \$18,749.92 |
| September (17D) | \$11.50 | 82 | \$943.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 510 | \$6,364.80 | \$9.73 | 2045 | \$19,897.85 | \$27,205.65 |
| October (22D) | \$11.50 | 101 | \$1,161.50 | \$0.00 | 0 | \$0.00 | \$12.48 | 708 | \$8,835.84 | \$9.73 | 3311 | \$32,216.03 | \$42,213.37 |
| November (18D) | \$11.50 | 92 | \$1,058.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 609 | \$7,600.32 | \$9.73 | 2501 | \$24,334.73 | \$32,993.05 |
| December (15D) | \$11.50 | 66 | \$759.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 493 | \$6,152.64 | \$9.73 | 2086 | \$20,296.78 | \$27,208.42 |
| January (17D) | \$11.50 | 109 | \$1,253.50 | \$0.00 | 0 | \$0.00 | \$12.48 | 665 | \$8,299.20 | \$9.73 | 2950 | \$28,703.50 | \$38,256.20 |
| February (18D) | \$11.50 | 112 | \$1,288.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 657 | \$8,199.36 | \$9.73 | 2857 | \$27,798.61 | \$37,285.97 |
| March (16D) | \$11.50 | 72 | \$828.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 496 | \$6,190.08 | \$9.73 | 2203 | \$21,435.19 | \$28,453.27 |
| April (21D) | \$11.50 | 104 | \$1,196.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 834 | \$0.00 | \$9.73 | 3579 | \$34,823.67 | \$36,019.67 |
| May (22D) | \$0.00 | 127 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 872 | \$0.00 | \$0.00 | 3557 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9.4091 | 913 | \$9,039.00 | \$0.0000 | 0 | \$0.00 | \$9.0764 | 6,167 | \$55,673.28 | \$7.9609 | 26,545 | \$223,673.24 | \$288,385.52 |
| JUICE BID FY 2012-2013 | 4530 | | | 4526 | | | 4514 | | | 4511 | | | TOTAL |
| | Peach Juice 6 oz. Pouch 64/cs | | | Peach Juice 6 oz. Gable 70/cs | | | Peach Juice 4 oz. Pouch 96/cs | | | Peach Juice 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.71 | 2 | \$23.42 | \$13.44 | 38 | \$510.72 | \$12.66 | 71 | \$898.86 | \$9.86 | 35 | \$345.10 | \$1,778.10 |
| September (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| October (22D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| November (18D) | \$11.71 | 208 | \$2,435.68 | \$13.44 | 285 | \$3,830.40 | \$12.66 | 724 | \$9,165.84 | \$9.86 | 3,848 | \$37,941.28 | \$53,373.20 |
| December (15D) | \$11.71 | 163 | \$1,908.73 | \$13.44 | 317 | \$4,260.48 | \$12.66 | 753 | \$9,532.98 | \$9.86 | 2,399 | \$23,654.14 | \$39,356.33 |
| January (17D) | \$11.71 | 214 | \$2,505.94 | \$13.44 | 400 | \$5,376.00 | \$12.66 | 914 | \$11,571.24 | \$9.86 | 4,304 | \$42,437.44 | \$61,890.62 |
| February (18D) | \$11.71 | 260 | \$3,044.60 | \$13.44 | 515 | \$6,921.60 | \$12.66 | 866 | \$10,963.56 | \$9.86 | 4,214 | \$41,550.04 | \$62,479.80 |
| March (16D) | \$11.71 | 63 | \$737.73 | \$13.44 | 170 | \$2,284.80 | \$12.66 | 157 | \$1,987.62 | \$9.86 | 413 | \$4,072.18 | \$9,082.33 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| May (22D) | \$0.00 | 259 | \$0.00 | \$0.00 | 3,820 | \$0.00 | \$0.00 | 900 | \$0.00 | \$0.00 | 5,172 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |

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| Average/Totals | \$9,5809 | 1,169 | \$10,656.10 | \$9,7745 | 5,545 | \$23,184.00 | \$9,2073 | 4,385 | \$44,120.10 | \$8.0673 | 20,385 | \$150,000.18 | \$227,960.38 |
|---------------------------|--------------------------------------|----------------|-------------|--------------------------------------|----------------|-------------|--------------------------------------|----------------|-------------|--------------------------------------|----------------|--------------|--------------|
| JUICE BID FY 2012-2013 | 4531 | | | 4519 | | | 4516 | | | 4513 | | | TOTAL |
| | Green Apple Juice 6 oz. Pouch 64/cs | | | Green Apple Juice 6 oz. Gable 70/cs | | | Green Apple Juice 4 oz. Pouch 96/cs | | | Green Apple Juice 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.71 | 82 | \$960.22 | \$13.44 | 86 | \$1,155.84 | \$12.66 | 447 | \$5,659.02 | \$9.86 | 1,772 | \$17,471.92 | \$25,247.00 |
| September (17D) | \$11.71 | 15 | \$175.65 | \$13.44 | 190 | \$2,553.60 | \$12.66 | 133 | \$1,683.78 | \$9.86 | 469 | \$4,624.34 | \$9,037.37 |
| October (22D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| November (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| December (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 1,032 | \$10,175.52 | \$10,175.52 |
| January (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$11.71 | 245 | \$2,868.95 | \$13.44 | 530 | \$7,123.20 | \$12.66 | 328 | \$4,152.48 | \$9.86 | 4,936 | \$48,668.96 | \$62,813.59 |
| March (16D) | \$11.71 | 215 | \$2,517.65 | \$13.44 | 465 | \$6,249.60 | \$12.66 | 763 | \$9,659.58 | \$9.86 | 3,815 | \$37,615.90 | \$56,042.73 |
| April (21D) | \$11.71 | 259 | \$3,032.89 | \$0.00 | 510 | \$0.00 | \$0.00 | 1,024 | \$0.00 | \$9.86 | 5,535 | \$54,575.10 | \$57,607.99 |
| May (22D) | \$0.00 | 62 | \$0.00 | \$0.00 | 84 | \$0.00 | \$0.00 | 151 | \$0.00 | \$0.00 | 59 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9.5809 | 878 | \$9,555.36 | \$9.7745 | 1,865 | \$17,082.24 | \$9.2073 | 2,846 | \$21,154.86 | \$8.0673 | 17,618 | \$173,131.74 | \$220,924.20 |
| JUICE BID FY 2012-2013 | 4532 | | | 4517 | | | 4515 | | | 4512 | | | TOTAL |
| | Cherry Apple Juice 6 oz. Pouch 64/cs | | | Cherry Apple Juice 6 oz. Gable 70/cs | | | Cherry Apple Juice 4 oz. Pouch 96/cs | | | Cherry Apple Juice 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| September (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| October (22D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| November (18D) | \$11.71 | 279 | \$3,267.30 | \$13.44 | 421 | \$5,658.24 | \$12.66 | 882 | \$11,166.12 | \$9.86 | 4,212 | \$41,530.32 | \$61,621.98 |
| December (15D) | \$11.71 | 166 | \$1,943.86 | \$13.44 | 356 | \$4,784.64 | \$12.66 | 611 | \$7,735.26 | \$9.86 | 2,238 | \$22,066.68 | \$36,530.44 |
| January (17D) | \$11.71 | 278 | \$3,255.38 | \$13.44 | 504 | \$6,773.76 | \$12.66 | 1,015 | \$12,849.90 | \$9.86 | 5,221 | \$51,479.06 | \$74,358.10 |
| February (18D) | \$11.71 | 68 | \$796.28 | \$13.44 | 11 | \$147.84 | \$12.66 | 221 | \$2,797.86 | \$9.86 | 214 | \$2,110.04 | \$5,852.02 |
| March (16D) | \$11.71 | 115 | \$1,346.65 | \$13.44 | 184 | \$2,472.96 | \$12.66 | 646 | \$8,178.36 | \$9.86 | 3,208 | \$31,630.88 | \$43,628.85 |
| April (21D) | \$11.71 | 245 | \$2,868.95 | \$0.00 | 519 | \$0.00 | \$0.00 | 1,139 | \$0.00 | \$9.86 | 5,865 | \$57,828.90 | \$60,697.85 |
| May (22D) | \$0.00 | 204 | \$0.00 | \$0.00 | 486 | \$0.00 | \$0.00 | 1,144 | \$0.00 | \$0.00 | 5,263 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9.5810 | 1,355 | \$13,478.42 | \$9.7745 | 2,481 | \$19,837.44 | \$9.2073 | 5,658 | \$42,727.50 | \$8.0673 | 26,221 | \$206,645.88 | \$282,689.24 |
| JUICE BID FY 2012-2013 | 4533 | | | 4522 | | | 4520 | | | 4521 | | | TOTAL |
| | Strawberry Kiwi 6 oz. Pouch 64/cs | | | Strawberry Kiwi 6 oz. Gable 70/cs | | | Strawberry Kiwi 4 oz. Pouch 96/cs | | | Strawberry Kiwi 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.71 | 82 | \$960.22 | \$13.44 | 144 | \$1,935.36 | \$12.66 | 595 | \$7,532.70 | \$9.86 | 2,040 | \$20,114.40 | \$30,542.68 |
| September (17D) | \$11.71 | 196 | \$2,295.16 | \$13.44 | 282 | \$3,790.08 | \$12.66 | 781 | \$9,887.46 | \$9.86 | 3,776 | \$37,231.36 | \$53,204.06 |
| October (22D) | \$11.71 | 276 | \$3,231.96 | \$13.44 | 398 | \$5,349.12 | \$12.66 | 1,270 | \$16,078.20 | \$9.86 | 5,151 | \$50,788.86 | \$75,448.14 |
| November (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 82 | \$1,102.08 | \$12.66 | 13 | \$164.58 | \$9.86 | 354 | \$3,490.44 | \$4,757.10 |
| December (15D) | \$11.71 | 34 | \$398.14 | \$13.44 | 19 | \$255.36 | \$12.66 | 150 | \$1,899.00 | \$9.86 | 1,220 | \$12,029.20 | \$14,581.70 |
| January (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 36 | \$455.76 | \$9.86 | 0 | \$0.00 | \$455.76 |
| February (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| March (16D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| May (22D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9.5809 | 588 | \$6,885.48 | \$9.7745 | 925 | \$12,432.00 | \$9.2073 | 2,845 | \$36,017.70 | \$8.0673 | 12,541 | \$123,654.26 | \$178,989.44 |
| JUICE BID FY 2012-2013 | 4541 | | | 4542 | | | 4539 | | | 4540 | | | TOTAL |
| | Tropical Splash 6 oz. Pouch 64/cs | | | Tropical Splash 6 oz. Gable 70/cs | | | Tropical Splash 4 oz. Pouch 96/cs | | | Tropical Splash 4 oz. Gable 70/cs | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$11.71 | 0 | \$0.00 | \$13.44 | 12 | \$161.28 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$161.28 |
| September (17D) | \$11.71 | 145 | \$1,697.95 | \$13.44 | 95 | \$1,276.80 | \$12.66 | 769 | \$9,735.54 | \$9.86 | 3,373 | \$33,257.78 | \$45,968.07 |
| October (22D) | \$11.71 | 228 | \$2,669.88 | \$13.44 | 456 | \$6,128.64 | \$12.66 | 1,257 | \$15,913.62 | \$9.86 | 5,562 | \$54,841.32 | \$79,553.46 |
| November (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 115 | \$1,545.60 | \$12.66 | 176 | \$2,228.16 | \$9.86 | 422 | \$4,160.92 | \$7,934.68 |
| December (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| January (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| March (16D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| May (22D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |

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| | | | | | | | | | | | | | |
|-----------------------------------|----------------------------------|----------------|-------------------|----------------------------------|----------------|--------------------|----------------------------------|----------------|---------------------|-----------------|----------------|--------------------|-----------------------|
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9,5809 | 373 | \$4,367.83 | \$9,7745 | 678 | \$9,112.32 | \$9,2073 | 2,202 | \$27,877.32 | \$8,0673 | 9,357 | \$92,260.02 | \$133,617.49 |
| JUICE BID FY 2012-2013 | Discontinued | | | Discontinued | | | Discontinued | | | Discontinued | | | TOTAL |
| | Blue Raspberry 6 oz. Gable 70/cs | | | Blue Raspberry 4 oz. Pouch 96/cs | | | Blue Raspberry 4 oz. Gable 70/cs | | | | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$0.00 | 0 | \$0.00 | \$13.44 | 7 | \$94.08 | \$12.66 | 48 | \$607.68 | \$9.86 | 2 | \$19.72 | \$721.48 |
| September (17D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| October (22D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| November (18D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| December (15D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| January (17D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| March (16D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| May (22D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$0.0000 | 0 | \$0.00 | \$1,2218 | 7 | \$94.08 | \$1,1509 | 48 | \$607.68 | \$0.8964 | 2 | \$19.72 | \$721.48 |
| JUICE BID FY 2012-2013 | 4543 | | | 4445 | | | 4460 | | | | | | TOTAL |
| | Grape Juice 6 oz. Pouch 64/cs | | | Grape Juice 4 oz. Pouch 96/cs | | | Grape Juice 4 oz. Gable 70/cs | | | | | | |
| | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | |
| August (10D) | \$12.67 | 30 | \$380.10 | \$13.99 | 272 | \$3,805.28 | \$10.88 | 930 | \$10,118.40 | \$0.00 | 0 | \$0.00 | \$14,303.78 |
| September (17D) | \$12.67 | 42 | \$532.14 | \$13.99 | 331 | \$4,630.69 | \$10.88 | 1,252 | \$13,621.76 | \$0.00 | 0 | \$0.00 | \$18,784.59 |
| October (22D) | \$12.67 | 77 | \$975.59 | \$13.99 | 505 | \$7,064.95 | \$10.88 | 1,730 | \$18,822.40 | \$0.00 | 0 | \$0.00 | \$26,862.94 |
| November (18D) | \$12.67 | 45 | \$570.15 | \$13.99 | 311 | \$4,350.89 | \$10.88 | 1,545 | \$16,809.60 | \$0.00 | 0 | \$0.00 | \$21,730.64 |
| December (15D) | \$12.67 | 34 | \$430.78 | \$13.99 | 262 | \$3,665.38 | \$10.88 | 1,127 | \$12,261.76 | \$0.00 | 0 | \$0.00 | \$16,357.92 |
| January (17D) | \$12.67 | 53 | \$671.51 | \$13.99 | 383 | \$5,358.17 | \$10.88 | 1,518 | \$16,515.84 | \$0.00 | 0 | \$0.00 | \$22,545.52 |
| February (18D) | \$12.67 | 47 | \$595.49 | \$13.99 | 393 | \$5,498.07 | \$10.88 | 1,683 | \$18,311.04 | \$0.00 | 0 | \$0.00 | \$24,404.60 |
| March (16D) | \$12.67 | 54 | \$684.18 | \$0.00 | 318 | \$0.00 | \$10.80 | 1,407 | \$15,195.60 | \$0.00 | 0 | \$0.00 | \$15,879.78 |
| April (21D) | \$0.00 | 69 | \$0.00 | \$0.00 | 575 | \$0.00 | \$10.80 | 2,256 | \$24,364.80 | \$0.00 | 0 | \$0.00 | \$24,364.80 |
| May (22D) | \$0.00 | 72 | \$0.00 | \$0.00 | 512 | \$0.00 | \$0.00 | 2,367 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| June (4D) | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$9,2145 | 523 | \$4,839.94 | \$8,9027 | 3,862 | \$34,373.43 | \$8,8873 | 15,815 | \$146,021.20 | \$0.0000 | 0 | \$0.00 | \$185,234.57 |
| | | | | | | | | | | | | | \$2,238,014.74 |